

FLUJO DE CAJA EGRESOS

	25	26	27	28	29	30	31	32	33	34	35	36	VALORES TOTALES
Materia prima 1 (kg)													
Tamaño del pedido	192,000	192,000	112,000	112,000	112,000	112,000	112,000	112,000	112,000	192,000	192,000	192,000	
Costo del pedido	Q696,960.00	Q696,960.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q696,960.00	Q696,960.00	Q696,960.00	Q6,621,120.00
Pagos	Q633,600.00	Q696,960.00	Q696,960.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q406,560.00	Q696,960.00	Q696,960.00	Q696,960.00	
Materia prima 2 (kg)													
Tamaño del pedido	1728	1728	1008	1008	1008	1008	1008	1008	1008	1728	1728	1728	
Costo del pedido	Q6,272.64	Q6,272.64	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q6,272.64	Q6,272.64	Q6,272.64	Q59,590.08
Pagos	Q5,702.40	Q6,272.64	Q6,272.64	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q3,659.04	Q6,272.64	Q6,272.64	Q6,272.64	
Integración flujo de caja													
compras insumos	Q639,302.40	Q703,232.64	Q703,232.64	Q410,219.04	Q410,219.04	Q410,219.04	Q410,219.04	Q410,219.04	Q410,219.04	Q703,232.64	Q703,232.64	Q703,232.64	Q6,616,779.84
Costos de mano de obra													
Horas hombre requeridas	128.0	128.0	128.0	74.7	74.7	74.7	74.7	74.7	74.7	128.0	128.0	128.0	
Costos totales	Q2,839.57	Q2,839.57	Q2,839.57	Q1,656.42	Q1,656.42	Q1,656.42	Q1,656.42	Q1,656.42	Q1,656.42	Q2,839.57	Q2,839.57	Q2,839.57	Q26,975.91
Gastos de ventas													
Comisión sobre venta (1%)	Q15,902.82	Q15,902.82	Q15,902.82	Q9,276.64	Q9,276.64	Q9,276.64	Q9,276.64	Q9,276.64	Q9,276.64	Q15,902.82	Q15,902.82	Q15,902.82	Q151,076.74
Gastos publicitarios y seminarios	Q47,708.45	Q47,708.45	Q47,708.45	Q27,829.93	Q27,829.93	Q27,829.93	Q27,829.93	Q27,829.93	Q27,829.93	Q47,708.45	Q47,708.45	Q47,708.45	Q453,230.23
Gastos de producción													
Gastos destinados varios	Q90,302.78	Q90,302.78	Q90,302.78	Q52,676.62	Q52,676.62	Q52,676.62	Q52,676.62	Q52,676.62	Q52,676.62	Q90,302.78	Q90,302.78	Q90,302.78	Q857,876.45
Inversión anual													
Equipo	Q1,161.60	Q2,759,957.46	Q2,740,969.22	Q2,722,241.93	Q2,703,770.22	Q2,685,548.86	Q2,667,572.78	Q2,649,837.03	Q2,632,336.79	Q2,615,067.38	Q2,598,024.24	Q2,581,202.93	Q2,564,599.12
Pagos	Q56,778.39	Q55,424.24	Q55,234.36	Q55,047.09	Q54,862.37	Q54,680.16	Q54,500.39	Q54,323.04	Q54,148.03	Q53,975.34	Q53,804.91	Q53,636.70	Q656,415.01
FLUJO TOTAL EGRESOS													
	Q852,834.40	Q915,410.50	Q915,220.61	Q556,705.73	Q556,521.02	Q556,338.80	Q556,159.04	Q555,981.69	Q555,806.68	Q913,961.59	Q913,791.16	Q913,622.95	Q8,762,354.19

FLUJO DE CAJA VENTAS

Valor de la venta Q920.30

MESES	25	26	27	28	29	30	31	32	33	34	35	36	37
Ventas estimadas	1728	1728	1728	1008	1008	1008	1008	1008	1008	1728	1728	1728	
Valor de las ventas	Q1,590,281.51	Q1,590,281.51	Q1,590,281.51	Q927,664.21	Q927,664.21	Q927,664.21	Q927,664.21	Q927,664.21	Q927,664.21	Q1,590,281.51	Q1,590,281.51	Q1,590,281.51	Q15,107,674.35
Cobros	Q1,445,710.46	Q1,590,281.51	Q1,590,281.51	Q1,590,281.51	Q927,664.21	Q927,664.21	Q927,664.21	Q927,664.21	Q927,664.21	Q927,664.21	Q1,590,281.51	Q1,590,281.51	Q1,590,281.51